

Silicon Valley Workforce Investment Network

SVWIN '05

Workforce Development Geo-Mapping System RFP
Additional Technical Assistance Questions & Answers

Received March 9, 2005 Through March 18, 2005

Question: With regard to Organizational Qualifications, it isn't clear where in the proposal we should discuss relevant aspects of our organization's experience as specified in section 3.2.1. Specifically, some of the qualifications listed on page 11 (in particular items a and b) don't seem to fit in with the Proposal Checklist. While Appendix A lists the order for some items that appear in the qualifications section (the financial statement, 3 references, and bios of key staff), it doesn't specify where we should insert discussion of experience with architectures or design and development of GIS systems, training materials, etc. We are also wondering whether there are page limits that apply to these items.

Answer: The main source of data regarding your organization's prior performance will be the three references you provide as part of your proposal. In addition, we expect to find evidence in your work plan of relevant organizational experience as it relates to prior performance of services similar to those you're proposing to provide.

As many technically oriented organizations experience turnover, we believe that the experience of key personnel in providing similar services, as listed in resumes or similar documents, may have more relevance than the experience of a given organization. Please note that there are no limitations regarding the length of the resumes or bios.